



Part 1: General Company Details

1.1 Company reference

Company Name:

Address:

Postal Code

Company Reg. Number

Province

City

Web site

Year of establishment

Business Language(s)

1.2 Company contact details

Title

Full Name

Province

City

Contact Telephone, Fax, Mobile No.

Tel:

Fax:

Mobile:

Contact Email Address

Part 2: Specific Company Details

2.1 Human resources

| | No. |
|--|-----|
| Total Number of Employees | |
| of which: Managers | |
| Engineers | |
| Technicians | |
| Clericals | |
| Labourers | |
| Other | |
| | |
| Share of part-time, seasonal and subcontracted employees in total (%) | |

Number of shifts

2.2 *Company Qualifications:*

| SUPPLIER APPROVALS BY BUYERS |
|------------------------------|
| |

| CERTIFICATIONS (Quality, Environment, etc) |
|--|
| |

| SUPPLIER SOFTWARE |
|-------------------|
| |

| SUPPLIER LICENSES |
|-------------------|
| |

| SUPPLIER PATENTS |
|------------------|
| |

| MEMBERSHIP STATUS OF INDUSTRY ASSOCIATIONS |
|--|
| |

2.3 Company Product and Process Details

| COMPANY SECTORS YOU SUPPLY INTO | | |
|---------------------------------|--------|---------|
| | Sector | Details |
| 1. | | |
| 2. | | |
| 3. | | |

COMPANY PRODUCTS

| | Product | Details |
|-----------|----------------|----------------|
| 1. | | |
| 2. | | |
| 3. | | |
| 4. | | |
| 5. | | |

COMPANY MAIN PROCESSES

| | Process | Details |
|-----------|----------------|----------------|
| 1. | | |
| 2. | | |
| 3. | | |
| 4. | | |
| 5. | | |

Are you involved in or seeking a joint venture partnership?

| | |
|------------|--|
| Yes | |
| No | |

Co-operation Search Areas

| | |
|-------------------------------|--|
| Financial | |
| Equity Participation | |
| Long Term Loan | |
| Commercial | |
| Marketing Agreement | |
| Franchising | |
| Distribution | |
| Technological | |
| License Agreement | |
| Know-how | |
| Production | |
| Sub-contracting | |
| Technical Assistance | |
| Competitive advantages | |